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State

of the Company

Report

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Sun Ship Log

Volume 12 No 8

Sun Shipbuilding & Dry Dock Company

October, 1978

Keel Laid For Hull 678



With a beloise hand from the customer, in the person of Senior Vice President Arthur Haskell of Matson ration tripht), the keel is laid for the 720 ft, containership S.S. KAUAI, Watching Haskell add the

Ship steel erectors Frank Garrett (left) and Edward

First Ship For Matson Since 1973

The keel for Hall 678 was laid on October 18 with the placement of a 225 ton inner-bottom assembly on the A-slab of the new North Yard building ways. On hand for the keel laying coremonies were members of Sun Ship and Matson management, officials and mem-Iron Ship Builders, Blacksmiths, Forgers and Helpers as well as representatives from the American Bureau of Shipping and U.S. Coast Guard. Matson Senior Vice President Arthur Haskell directed the placement of the full-width assembly along with Frank Garrett (58-54) and Edward Strzala (58-83), both of whom are senior members of 58 Department (Erectors) Hull 678 will be christened the S.S. Konsi

(pronounced "COW-eye"). The 720-foot containership is being built from an advanced design of Matson's three previous containerships and will be capable of carrying 1,168 containers, including 302 refrigerated units. The vessel will be powered by a geared steam turbine rated at 32,000 shaft horse power, with a speed of more than 22 knots. Terms of the contract call for delivery of the ship by January 1980. Hull 678 will be the largest containership ever

constructed by Sun Ship and will be the third vessel built for Matson in the 1970's Two previous vessels, the trailerships S.S. Larline (Hull 662) and S.S. Motsonio (Hull 664) are currently being operated by Matson in the U.S. West Coast to

This keel laving is the third at Sun Ship this year Previously the keels for two Sun product tankers had been laid. The three vessels represent a total of \$150 million in construction contracts acquired by Sun since

OSHA Injury Rate for Sun Ship Drops

40% since the early part of 1978. The shipward's OSHA injury rate is presently 4.8 lost time injuries per 100 workers, down from a first quarter high of 8.8. Reducprimarily to the workers and supervisors thinking and shipyard's current safety program "Operation Safe Shinand -- 1978" which was instituted six months and

The introduction of the safety campaign's Monday "Took Box" safety meetings, the shop and yard craft safety committees and the quarterly yard wide safety training meetings have led to an increase in safety

awareness in most employees," said Searle Walton. Sun's Manager of Safety. Operation Safe Shipward is different from previo shipvard programs in three areas. First, the shipvard has established a specific goal of reducing shipward accidents to at least as low as the OSHA incident rate of 4.5 lost time injuries per 100 employees. (For information on the computation of the OSHA injury rate, see the related article on this page). Second, the program in creased the scope of the shipyard's safety training efforts by holding safety training sessions on a more frequently scheduled basis than was done previously. The "toolbox" meetings and various safety committees are part of this area of the safety program. Finally, the program places emphasis on housekeeping, 96 Department's clean-up efforts in several areas got this part of the

ity for housekeeping in specified shipsand areas has been assigned to the appropriate shipyard supervisor. The Hull Superintendent is responsible for housekeeping safety on the building ways and slabs, the Outfitting Superintendent is responsible for the ships in the wet basins and the Maintenance Superintendent is responsi ble for yard areas. Department foremen are responsible

"Ultimately the success of the shipyard's proj rests with each and every employee," said Searle Walton. "Each employee's participation in and contribution to the Safety Program is a must if the reduction in accident and injuries is to continue " "Safety responsibility can not be delegated to someone else." he contimed. "Each employee has his or her responsibility for safety. If we desire to accomplish accident and injury free work, and to continue our neesent necessaring

take that extra sten for safety." As guidelines for Safety, Mr. Walton reco Make the effort not to create hazards

Immediately report unsafe or potentially unsafe conditions to supervisors 3. Consider safety in every job to which you are as-

4. Use all required personal protective equipment

5. Have the attitude that everyone's safety depends on you . . . it does

Computing The Injury Rate

The OSHA lost time miury rate is a statistic used nationwide by this federal agency in surveying occupational injuries and illnesses. All industries use this statistic: it is the vardstick with which they are compared. OSHA incident rates are based on 100 worker years, i.e., 100 full time employees working for one year. The statistic is derived through the use of a formula. Information used to compute the statistic is (1) the actual number of lost time injuries in the time being studied, (2) the figure 200,000 which is the amount of time 100 employees work in a year's time assuming a 40 hour week and 50 weeks worked, and (3) the number of hours actually worked by all employees for the specific time being studied.

The statistic is achieved by multiplying the lost time injuries by 200,000 and dividing this answer by the number of hours worked. It is illustrated below θ of lost time injuries \times 200,000

= frequency Hours worked for the period

State Of The

As each year comes to a close, it is important for us to pause in our daily routines and take stock of where our company is going and where it has been. This report in Sun Ship Log and the report in the November issue will summarize for you the progress we have made in solving some of the problems that face us, and the work we still have to do. I hope you will read these

columns with interest, because your active support and participation are needed. In the Fall of 1977, the management team identified several important things we had to do if we were to restore the financial health of our company and be able to provide steady employ-

ment. Simply stated, we needed to: · sell more husiness: . improve our productivity, so that we could price our work competitively with the

other U.S. shipvards: · improve the effectiveness of our organization and our ability to supervise people in

ways that encourage them to be creative and to make their fullest contribution to their jobs Now, a year later, we have made significant progress toward accomplishing these goals But, in any turnaround situation, it takes time to see concrete results, and we still have a long way to go.

1978: No Backlog, Financial Losses Continue

Financially, 1978 has not been a good year for our company. We continue to have losses, and this is not the first losing year for us. In 1977, we lost around \$40 million

A second major problem, as you well know, was that we had no backlog of work at the start of 1978. So, as we completed the two tankers for Sohio, we had to begin a series of lavoffs. We had another contract with Pacific Marine Associates for two LNG tankers, but the start of work was delayed because the customer had problems getting government approval for the docking

facilities the tunkers must use At this point, we remain optimistic, but work on these shins realistically could not been before mid-1979

To build a backlog, we began this year to conduct a strong marketing effort that will be discussed in detail later in this column. And our Marketine Department has achieved results. We

received contracts for two tankers from Sun International, and construction on hulls 676 and 677 began in early 1978. These ships are scheduled for delivery in 1979.

We wen a contract in industry-wide competition to build a containership for the Matson Navigation Company, and began construction on Hull 678 at mid-year. Delivery on this vessel is scheduled for early 1980 However, in our business there is a long time period between the signing of a contract and

the build up of a workforce. The chart above illustrates this situation. On a new ship, there is nearly a year of design work before construction can begin. Then the number of people needed on the job builds up to a peak during the fabrication and erection stages. You can see that this peak is about 20 months after the signing of the contract.

So, for Sun Ship to be able to offer steady employment, we must have enough backlog so that as one ship is completed, the workers can be assigned to the next one. This is the goal of our marketing effort, but even with the current successes, our ability to return to our former levels of employment will still be months away

Employment Decline is Reversed

Nevertheless, the decline in our employment level has begun in the past several months to turn up again. During the first half of the year, our workforce had been reduced from 4,500 employees to around 3,100. This is a situation which we are committed to reverse

In an effort to lessen the impact of the lavoffs, one step taken was to create Department 96. which provided temporary work for 140 people. Department 96 made a significant contribution with its clean-up, paint-up, fix-up activities. The project cost about one-half million dollars, but it was money well spent. Besides the work it provided, it greatly improved safety and working

An important objective of the changes we are making in our company and in the way we work is to develop enough backlog to stabilize our workforce as much as possible. I know this is important to you, and it is important to our owners because there is no way our company can be profitable at our current level of employment. We must build our business back up to the point

where we can effectively employ at least 4,000 people. I am happy to report that, today, with the work under way on Hulls 676 and 677, our

employment levels have at last started up again. Requisitions for more than 500 hourly jobs have been processed since last August, and more than 350 people have already returned to the payroll. I am especially pleased that despite the need to reduce the workforce during 1977-78, we are still making progress toward achieving our equal employment goals. In 1977, about 29 percent of

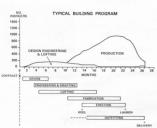
our employees were from minority groups. Today, the figure is up to 32 percent.

To see how other industries stack up using this for-

mula, the table below will give you the relative values

r example, if a company has 20 lost time injuries for given month and the actual number of hours worked all employees totaled 480,000 the rate would be 5. It is figured below.	Industry Logging Anthracite mining	Frequency Rat 14.2 10.2
	Shiphuilding	10.2
$\frac{20 \times 200,000}{480,000} = 8.3$	Trucking	7.5
	Highway and Street	
	construction	5.2

Company Report (Part I)



Goal 1: Selling More Business

Our aggressive marketing offers is aimed at genting business back to the point where we work for at least 400 employee, and extendibuling has Days an leader in our industry. He would be a support of the contraction of the

As a measure of our effort, our Marketing and Engineering Departments constantly are working on proposals for 20 new ship contracts, 12 to 16 require josts and 20 industrial products sales. Our Estimating Department has also increased its activities substantially over prior years. In the past 12 months, we have performed 12 major estimates, compared with 4 to 5 major estimates in earlier years. Additionally, every one of those major estimates has to be much more detailed thas before, so the time and effort senten on entirent has been greatly too.

detailed than before, so the time and enterior spent on engineering has risen greatly two.

Our aggressive salesmanship is beginning to have results. We have signed a letter of intent
with the Waterman Steamship Corporation for the construction of two to four containerships. We
competed for this contract and won against Avondale, which had already been talking with
Waterman for four months before we made our first contact.

Obviously, not every proposal results in a sale, but our efforts are building a good reputation for Sun Ship in the industry. For example, in a competitive bid for five ships for the American President Lines against five other shipyards, only Sun Ship and Avondale are still left as competitors.

Turnaround Takes Time With the work currently under way, and with the effort being put into marketing, I am op

timistic about the future employment opportunities and finances of Sun Ship. But, as I said at the start of this column, we still have a long way to go. Our workforce is starting to grow again, but only slowly. And our company is still losing money.

In the next issue of the Sun Ship Log, I will offer some additional perspective on our financial situation. And I will talk about some new programs that we have started to improve our productivity, as another means of attracting new business.

Peter S. Hepp



Sun Ship Log Survey Yields Interesting Results

In the August Saw Sily Log, a survey was conducted to determine what subjured employees warned to read in their company newspaper. The warvey ended on the survey of the survey survey of the survey o

History a favorite

By far the most popular item was the request for a history of the shipyard to be published in the Log. 66% were interested in finding out about Sun's past achievements. One operations employee responsed.

achievements. One operations employee responded that this bistory "most definitely" should be included in future editions.

The next most popular item, with 58% indicating a preference, was for stories about the various shipyard

preference, was for stones about the various shipyand departments. One employee requested specifically to see more "news on other facets of the cortpany such as the rocket shop and Wetherill plant work." Following "Shipyard departments" was "People stotics" which 57% of the responses expressed an interest in. The next hinchest catecories were the Oscistion-

the facil anguest categories where the Occasional promotion and facilities. 75% of those who recognided said they felt the Lap pure seed, but Co. 100 MeV. 37% and they sumed more sees. The "On 100 MeV. 37% and they sumed more sees. The "On 100 MeV. 37% and they sumed more sees. The "On 100 MeV. 37% and they sumed more sees. The "On 100 MeV. 37% are supported. 20% of their indicate their prefertion interesting response, 64% said that they filled this in interesting response, 64% said that they filled this and 21% did not clack this intern off. A few complexes the anguestic cases in the way the sum of the and 21% did not clack this intern off. A few complexes the Anguestics came in the work the said very present show complexes with 10 years of errice trader thou pleasure years. The said of the said of the pleasure years the please of the said of the please and the please of the said of the please and the said of the said of the said of the please of the said of said

Exchange program, savings bonds, recipes

The "Other" cutpoys, asking for suggestices for
items and included in the survey, brough a wide range
of responses. One of the more annusual items was the
suggestion that an exchange programs between the yeal
and office workforces be set up. Under this program,
two individuals would exchange piles, for a day, so
each could begin no understand the role the other plays
and what he or esh contributes to the building of a
shaft when the or esh contributes to the building of a

pins start with 10 years of service.

ship.

A few requested that the Log publish the shipyard's financial statements, particularly the profit and loss sheets. Publishing hamerous anecdotes and carteons depicting shipyard life was another suggestion. One moder feld the multi-ration of a "Berie of the Mostel".

depicting shipyard life was another suggestion. One reader felt the publication of a "Recipe of the Month" would get employees' wives more interested in the Log. One employee suggested that a monthly cornest, with a savings bond as the prize be held. The cottest

would consist of a monthly quiz on shipbuilding or reland topics in each edition of the Log. A winner would be drawn each month from those answering the quiz correctly.

There were a few requests for articles showing how Sun Ship compares to other U.S. shipyards in terms of size and shipbuilding contracts.

There were negative comments about the Log, too. One employee worse "the Log has too many stories on R & D (Research and Development) and new salarised employees. How about the Sun employees who have been here for 25 years and who everybody knows?"

The suggestions and responses received by the editor will be used in determining the future course of

the Log. To all of those who responded, many thanks from the editor. To those who have not responded, feel free to drop a note to be ror call with suggestions for funtre editions. The editor is always interested in your suggestions and comments. The newspaper belongs to all of us. Let's tell everyone what's poing on.

OUR YARD - YESTERDAY



35 YEARS AGO

In October 1943, the MARINE DEVIL (Hall 346) was christened by Mrs. Emma J. Thomas, wife of Robert Themas, a shipyard employer. The MARINE DEVIL is still sailing. Re-christened the HAWAIIAN QUEEN, this ship is now operated by Matson Navigation in the U.S. West Count to Hawaii trade

30 YEARS AGO



In October 1948, "Our Yard" contained this photograph of the M.S. PENNSYLYANIA SUN Hall 160 and the MAMEI here at Sun Ship for regain. The PENNSYLVANIA SUN is shown in #1 dry dock. This dry dock was built here at Sun and was made entirely from wood. The MAMEI is shown in #2 dry dock which had a worden ponstoon and steel wing walls. It was

20 YEARS AGO



In October 1968, "Our Yard" contained an article or Sun's completion of the "seventh beigge for the Nes-Jacesy State Highway Department." This last girdes shown being delivered in the photo above, is for as werepass in Bellmawn, New Jersey, Sun Ship has fabricated more than 200 girders involving more than 6,000 tones of steel when this iso has completed.

OUR YARD - TODAY Sun Gets A Lift With The Dixon Special



No, this machinist isn't preparing to uncork a giant bottle of wine. He's posing with the "Dixon Special",

a portable heist developed by shipyard machinist Ab Dixon (96-60). For more information about this unique piece of equipment, read the article on this page. Also Divine (16-66) has speen 40 years at Sim Night on a machinist. About two years ogs, while inspecting reductions goars which were in storage. Abst realized that the obligated could use a piece of equipment to fit the covers for appet goar cone and suspend them to the covers for appet goar cone and suspend them to the covers for appet goar cone and suspend from the act down and edisperal portable hostic follows at left) to do just this. The "Dixen Special" is now in 8⁴ 3 was seen room in the North Matt. What is the wide designed for lifting gare covers, in the following of designs and contains the contract of the contract of

Features on the Dixon Special include a drill press, wire breads grinding wheels, power bank saws, a vice, row ortalitys and chain falls. Staging brackets are available for use when staging is required and the built-in ladders enable employees to have access to different parts of the machine components being worked on.

The Dixon Special was constructed in 1977 by the Boiler Shop (30 Department). It was made from the yard's scrap surpluse only the wheels were purchased. "The guys in the boiler shop were great," said Abe. "And Larry Tibbolotti (Machinery Superintendert) and Joe Walte (Machinery Installation Foreman) were with

me all the way on the project."
Before the hoist was bailt, a lot of time was lost
waiting for a crane so be moved to the store room to do
a job. This piece of equipment has saved time and
money because when workers in #3 store room were
enady to do a liftling job, the hoist in there, all set to be
offeld into place. Low Walltz said he was "real pleased"

when Abe developed the design for the hoist.

The hoist is versatile and can be used just about anywhere at Sun, from the plate yard to the deck of a ship. "The machine was designed and built for the shipyard," said Abe proodly. "And the way it's built,

when San is building ships 60 years from now, this piece of equipment will still be working." Abe, a long time employee, is a first class machinist and a graduate of the shipyard's appentice school. He's said by many to be "one of the best" machinists in the yard. He's medest, too. Some employees

He's said by many to be "one of the best" machinists in the yard. He's modest, too. Some employees wanted to put a plaque on the hoist in honor of its designer, but Ale wouldn't bear of it. In fact, Ale so so modest that he wouldn't pose with his machine for this article. Fellow machinist Bill Schatz (36-94) did the honors.

The EL PASO Barbecue — Hot Diggity Dog!

Het dags nete cooked by the braden's, Handwages, were grifted by the source. Patter chape came by hocless full and coffee flowed from five gallon contain see. For two hours on a full affersons, the helicopter flight deck of the EL PASO was turned into a langbrace as handwards of Sun Shup endipsees were larkness passes of Captain E. W. Foste and his creature of the control of the Landward of the control of the control of the force carected his seeding real parties control of the Foster carected his seathers about coming to

Cheeze in a letter which is printed below. The EL PNSO is the second major contract San Ship has received from the Navy within the gast year and a half. The shipyard was awared the St.5 million contract to overheal and repair this vessel, an amphibisso caps ship. Principle work on the vessel includes overheal and installation of a new swange system, blasting and coating, machinery and electrical work and the overheal of winches and righting. The weed



On behalf of the corw of USS FL PASO (LKA 117) I wish to convey to you my pleasure that Sun Shipbuilding was selected as the prime contractor for our over haul. As this letter is being written. EL PASO is in the third week of our 31-week yard period, and already I have been extremely impressed with the "can do" at titude of everyone. A ship overhaul is a long and sometimes enteling process for everyone concerned, but based on my observations and those of my men, I am confident that you are the team that can complete our overhaul on time, and will exhibit the highest standards of craftsmanship and professionalism. Sun Ship is a company that figures heavily in the Navy's plans for future ship overhauls; I am proud that EL PASO has the opportunity to further the company's reputation as a yard of the future.

I famly Scifeor the you will find the members of EE. MNGs to be cooperate, hardwering, and profesional; I am creatin that as the overhand progresses we will discover those user qualities exhibited in life measure by each of you. The concept of aumonote is allow that you do to the access of our servitual, and the stately vial to the second of aumonote is allow that you do to the concept of aumonote is allow the tent II. NSO books about Novidio to joi nice fleet in tip-up condition. On 30 March, E. PROO will be a second group and the real of us, which as swellings people and a tauppers. There is no doubt it my middle words, and transport. There is no doubt in the profession of the contraction of the contraction of the contraction.

Sincerely,

E. W. Foote Capt. USN Commanding Office USS FL PASO







Keep the chew line moving! (Top photot Shipyard employees dig in as they perpare to have lanch on board the EL PASO. (Center photos) This lunch his to spot for shipyard employees. (Bottom photot The EL PASO's Commanding Officer. (Optain E.W. Foote, whose apren proclaim's he's "Number One". Commander Upcharch and General Superintendent Ed LaCrosse prepare to eat. At left, Commander McKay takes a scoop of the potato saled. At the Capitaln's it visitation, handreds of employees get to eat on board EE, PASO and get acquainted with members of the Cerv. One shippard employee, a World War II navy veteran, watched the Capitaln cooking and mused "This sair's the savy I remembers."

Celebrating Anniversaries



D DEET 45 VEADS



W. BUCCIARELLI 45.873 35 YEARS



30 YEARS



59.375



75.90 20 VEADS

Be Alert! Prevent Back Injuries

resed in recent months, the percenture of back in itries or back problems has increased. In most cases these back problems occur not from aline trins or falls, but rather from improper lifting, pulling on, or uniden movements. Statistics tell us that 50% of all ck injuries result from improper lifting

- The general rules for safe lifting are Stand close to the object to be lifted. 2. Susat down, straddle the load somewhat, keep
- the back straight and bend the knees. Breathe in—inflated lungs support the spine 5. LIFT WITH LEGS-slowly straighten th
- 6. Hold the object as close to the body as possible ADDITIONAL PRECAUTIONS
- After legs are straight, bring back to vertical pohundling a load Pall lines smoothly, don't jerk on them.
- Get help when lifting heavy or odd shaped ob-

Dismount ladders and other elevations carefully-Know where you place your feet Follow these simple rules and give your back the sideration and care it deserves.



No pictures available -

J. MARTIN, JR. 59-1783

40 YEARS P PIPI DE

A COVELESKY

United Way Drive Moves Forward

Sun Ship's United Way campaign got started on Oc tober 3rd at 7:00 A.M. as members of the United Way campaign. United Way leaflets and balloons were handed out as members of the first and third shifts passed through the yard's Morton Avenue entrance. The importance of Sun's involvement in the cam aign was stated by Steve Simpson, Sun's Corporate Coursel as he addressed the shipyard's United Way captains. "For the next five weeks, all of you will be working to help Sun Ship meet an ambitious, yet realistic goal of \$149,500. This amount is approximately 10% of the United Way of Southeast Delawars County's budget," he stated. "Our shipyard campaign is part of the overall local campaign being carried ou on behalf of 40 community organizations. These are They are run by people of the community for people of funded through your tax dollars. They are independent private agencies which can be supported through

Awards Stated At the conclusion of the campaign, three awards will be given. A group award, the Liberty Award, will be given to the department having the highest per centage in five categories. These categories include highest percentage of employee participation, highest percentage of Fair Share givers, highest percentage of increase in Fair Share givers, highest per capita per per son, and the highest degree of increased participation Additionally, individual awards will be given to the two Captains with the highest percentage of participation and increase in contribution over last year, highest percentage of Fair Share givers and highest per capita giving.

00-1087 520--- TITH AVE 19076 PROSPECT PARK PA





Stephen W. Simpson, Sun's Corporate Counsel, speaks to the Captains of the United Way Committee at a campaign meeting. Sun's goal of \$149,500 represents approximately 10% of the entire budget for the United Way Campaign in this area, he stated during his speech. Mr. Simpson has been personally involved with members of the Board of Treatess for the United Way of Southeast Pennsylvania.

HMO Plan To Be Offered At Shipyard

At this time information is being mailed to all Sun Ship employees concerning Health Maintenance Or ganizations, more commonly referred to as "HMOs." HMOs offer a pre-paid health care plan which comnetes with other forms of health insurance, including Blue Cross, Blue Shield insurance currently offered a Sun Shipbuilding & Dry Dock Company. The basic difference between our Blue Cross cover

age and HMOs is that HMO coverage includes out patient care in the doctor's office. This together with the standard health benefits are pre-poid according to a

The three HMOs are: Health Service Plan of Pennsylvania (HSP); Health Maintenance Organizat of Pennsylvania (HMO-PA) and The Health Plan As employees you will be notified of meetings to be

held at Sun Ship describing benefits, costs, compari sons and other details related to HMO coverage. We recommend that you read the literature carefully and give this service your honest consideration. The choice of health care coverage is yours. You may continue with Blue Cross or you may accept coverage from one of the HMOs. The decision for health care coverage is merely making these various options available to you.